

**2002 Highlights**

**BUSINESS MANAGEMENT**

For the first time in 11 years, The Rehabilitation Institute of Kansas City operated as an independent, non-profit organization.

Consistent patient admissions and an increased demand for services led to the hiring of additional staff, including a recreational therapist.

**COMMUNITY INTEGRATION (MEDICAL REHABILITATION PROGRAMS)**

We helped 674 children and adults on their road to independence.

Spinal Cord Injury Classes, a component of our former inpatient program, were reinstated and a vocational segment was added to address the specialized needs of spinal cord injury clients.

Our Driving Evaluation and Training Program was expanded to accommodate a growing request for services.

Our pediatric staff worked with Uniform Data System (a company that establishes national benchmarking and outcome measurement tools) to improve the management outcome system for pediatric and adolescent outpatient therapy programs.

**EMPLOYMENT SERVICES (VOCATIONAL SERVICES)**

We assisted 1,261 individuals achieve their employment goals.

Vocational programming was strengthened for the spinal cord injury population.

New benchmarks and outcome-based measurements were established for all vocational programs with greater emphasis placed on long-term job retention.

Curriculum in our Clerical Training Program was revised to include programs for individuals who do not require the full training program but desire to upgrade their skills in a specific area.

**BUSINESS VENTURES**

We employed 265 persons with disabilities through The Rehabilitation Industries, Inc., a business that employs persons with disabilities who provide fulfillment work.

Services of The Rehabilitation Industries were engaged to assist in homeland security efforts. Our workshop employees prepare the fluids used to lubricate and clean equipment that detects biological hazards.

Accessible Images, a new document imaging and indexing service, became fully operational with six full- and part-time employees.



**The Rehabilitation Institute of Kansas City**

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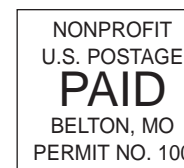
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 Kansas City, MO 64108

www.rehabkc.org



**SPRING 2003**

**2002 Annual Report Edition**

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**A Message From The President**

Dear Friends,

I am often asked what makes The Rehabilitation Institute of Kansas City so special. My response is always the same. "It's the people — our patients and clients, our staff, our volunteers and our donors."

One cannot help but be inspired by those we serve. They come from different walks of life, each with a unique story to tell. Some are children and adults whose lives were changed when the unthinkable happened — a viral infection, a neurological disorder, a stroke, a diving accident, a car collision or some other serious illness or injury affected their ability to function independently. Others have been challenged their entire life by cerebral palsy, spina bifida, developmental disabilities or mental health issues. Despite their challenges, each has a common goal — to be able to take full advantage of life's options and opportunities.

Our staff help turn goals into reality. They are among the most experienced in their fields, possessing the training and skill level needed to address the most complex rehabilitation cases. They are also compassionate, dedicated and driven to help people with disabilities achieve their full potential.

Volunteers and contributors provide the added support needed to make our organization work. Our Board of Directors provide the governance, leadership and business expertise that compliments our mission and values. Our volunteers lend their time and talents to a variety of Institute causes. And, our wonderful donors provide the extra resources we need to develop new services and to assure that individuals who need our help receive it.

To all of the people that make The Rehabilitation Institute of Kansas City the special place that it is, I say thank you.

Sincerely,

Don Harkins  
 President & CEO



**Our Mission**

The mission of The Rehabilitation Institute of Kansas City is to build brighter futures for children and adults with disabilities.

**Contact Us**

3011 Baltimore  
 Kansas City, MO 64108  
 816-751-7815  
 www.rehabkc.org

**About Us**

While we serve every disability group, we are known as the "place to go" for the most challenging disabilities such as spinal cord injury; traumatic brain injury; stroke; birth defect; developmental delay; and neurological disorders.

With more than 160 medical and vocational professionals on staff, we provide the most comprehensive rehabilitation services in the region. Our programs are highly individualized, goal-oriented and assist individuals at all stages in life, from birth to the elderly. Whether it is achieving success at home, school or work, we have the outpatient medical services and employment programs in place to help build brighter futures for individuals with disabilities.

**Our Services**

**PEDIATRIC & ADOLESCENT SERVICES**

Day Treatment and Outpatient Programs

**ADULT PARTIAL HOSPITALIZATION PROGRAMS**

Day Hospital Program  
 SAILS — Successful Adult Independent Living Skills  
 Outpatient Services

**SPECIALIZED SERVICES**

Driving Program  
 Adaptive Computer & Communication Technology Program  
 Neuropsychology Services

**INDIVIDUAL EMPLOYMENT SERVICES**

Career Counseling & Assessment  
 Office Skills Training  
 Job Placement Services  
 Extended/Sheltered Employment

**BUSINESS EMPLOYMENT SERVICES**

Employment Referral  
 Technology Consultation  
 Employment Re-integration Services  
 Industrial Subcontract Services  
 Document Imaging Service Bureau

Accredited by CARE  
 The Rehabilitation Accreditation Commission.  
 Member of the Heart of America United Way  
 since 1951. Agency #675.





**Meet Natasha DeHaven**

Natasha DeHaven is a sweet 11-year-old girl who has aspirations of becoming a veterinarian. Like most girls her age, Natasha was active in sports and loved to play volleyball. No one could predict the struggle Natasha would face when what appeared to be influenza turned out to be an E. coli bacteria attack.

After finishing a volleyball game in mid-October 2002, Natasha appeared pale. For the next few days, Natasha exhibited flu-like symptoms — fever and stomach pains. When the symptoms continued and Natasha was not feeling better, her mother took her to the emergency room.

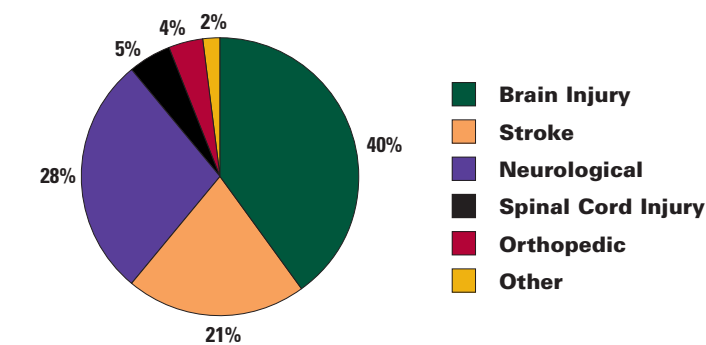
Baffled by her illness, doctors quickly admitted Natasha to Children's Mercy Hospital for further testing and evaluation. Under observation and treatment, Natasha's condition initially improved and then she suffered a set back. Natasha began having seizures and was experiencing renal failure. She was immediately admitted to the Intensive Care Unit.

Natasha's central nervous system was compromised and no one could be certain about the extent of the damage. After nearly 60 days in the hospital, Natasha began to regain her strength but was in need of extensive rehabilitation therapy to help recover her cognitive skills and get back to being the girl who loves playing volleyball.

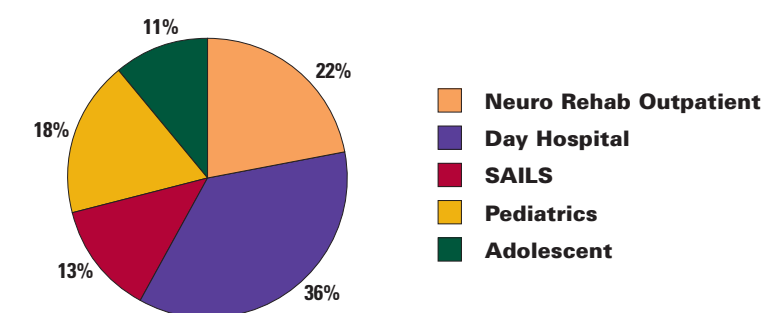
Natasha entered our program in November. She has made significant strides since then and every day moves a little bit closer to becoming the girl she once was.

**Community Integration Programs**

PATIENT PROFILE BY DISABILITY

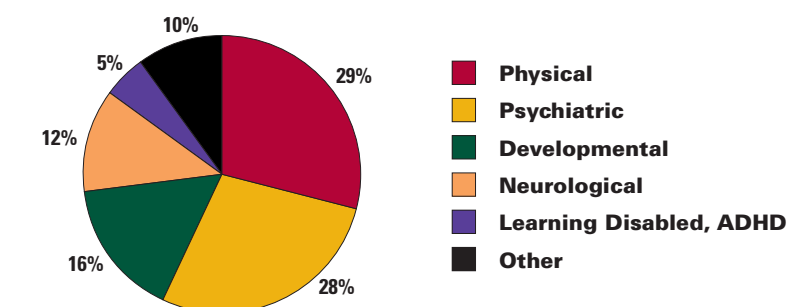


PATIENT PROFILE BY PROGRAM

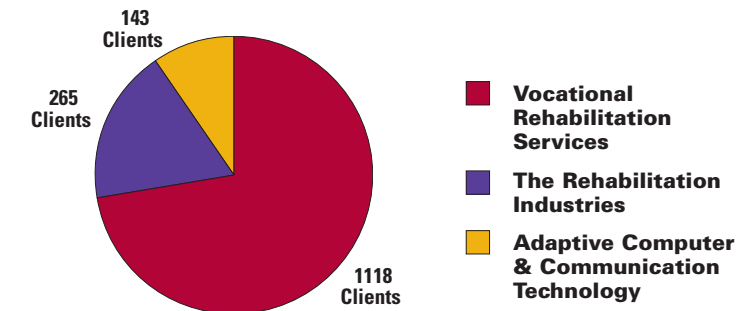


**Employment Service Programs**

CLIENT PROFILE BY DISABILITY



CLIENT PROFILE BY PROGRAM



**Meet Holly Koch**

You would not know by looking at Holly that she suffered a traumatic brain injury. Holly, a bright college student attending the University of Nebraska, was involved in a car accident that dramatically changed her life. After her acute hospital stay, Holly continued to experience balance problems, memory deficits and other effects that caused her to detour from her original career path.

Prior to seeking services from Missouri Vocational Rehabilitation and The Rehabilitation Institute of Kansas City, Holly held a number of entry-level jobs that did not match her educational background and employment goals. She began working with The Institute's Traumatic Brain Injury Team for vocational evaluation and career planning. Based on services received, Holly enrolled in the Electronic Technology Program at the Pinnacle Career Institute.

As she neared the end of her educational program, Holly returned to The Institute for job placement services to initiate a job search. After two months of interviewing, she secured an excellent position with a local television station in broadcast production. In her role at the station, she is responsible for maintaining the video equipment, tapes and technical aspects of the operations section and engineering department at a wage that is in line with her professional status.

Holly is now employed part-time at the station while she works to achieve the educational goals she set for herself prior to her injury. She was recently recognized by the local chapter of the Missouri Rehabilitation Association for her persistence, perseverance and self-advocacy.

**Balance Sheet**

(Dollars in Thousands)

	2002	2001
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and Cash Equivalents	\$228	\$(868)
Accounts Receivables	\$623	\$1,254
Other Accounts Receivable	\$807	\$1,040
Inventories	\$3	\$0
Prepaid Expenses & Other Assets	\$63	\$4
Due from Related Organization	\$0	\$16
<b>Total Current Assets</b>	<b>\$1,724</b>	<b>\$1,446</b>
<b>Fixed Assets</b>		
Property, Plant & Equipment	\$5,561	\$5,603
Accumulated Depreciation	\$(5,337)	\$(3,226)
<b>Net Fixed Assets</b>	<b>\$224</b>	<b>\$2,377</b>
<b>Other Assets</b>		
Board Designated Other Assets Whose Use is Restricted	\$182	\$1,306
	\$(182)	\$(208)
<b>Total Assets</b>	<b>\$2,312</b>	<b>\$5,337</b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Current Liabilities</b>		
Accounts Payable	\$32	\$340
Due to Third Party Payers	(45)	\$661
Accrued & Other Liabilities	\$196	\$415
Current Portion LTD	\$0	\$0
<b>Total Current Liabilities</b>	<b>\$183</b>	<b>\$1,416</b>
<b>Long Term Liabilities</b>		
Long-term Debt	\$200	\$0
Other Liabilities	\$0	\$0
<b>Total Long Term Liabilities</b>	<b>\$200</b>	<b>\$0</b>
<b>Net Assets</b>		
Unrestricted	\$1,565	\$4,791
Operating Return	\$182	(1,078)
Temporarily Restricted	\$167	\$193
Permanently Restricted	\$15	\$15
<b>Total Net Assets</b>	<b>\$1,929</b>	<b>\$3,921</b>
<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>\$2,312</b>	<b>\$5,337</b>



**Meet Randy Webb**

It was June 15, 2002, three a.m. when Officers from the Kansas City Missouri Police Department saw a suspicious vehicle parked in the Police Credit Union parking lot. After attempting to stop the vehicle, a high-speed chase ensued. The driver was apparently intoxicated. Officer Randy Webb and his partner were called to assist. In an effort to end the chase, Randy and his partner positioned "stop sticks" across the road to flatten the tires of the vehicle. When the driver swerved to avoid the stop sticks, he hit Randy.

Randy was thrown over a six-foot fence topped with razor wire into a used car lot where he hit a truck. The driver's estimated speed at the time he hit Randy was 70 mph. Randy suffered a traumatic brain injury and several broken bones. Critically injured, Randy underwent surgery to repair his depressed skull, drain a large hematoma and eliminate blood clots from his brain. He was in a light coma for two days and remained in critical condition for the next 11 days. After nearly 30 days, Randy was released from the hospital and entered our Day Hospital Program.

Randy was a patient at The Institute for nearly six months where he regained strength and mobility and relearned how to perform day-to-day activities. Randy believes he benefitted from each program that he was involved in. "Each program was difficult for one reason or another, but the attitudes and level of understanding of the therapists and others were key to my recovery."

**Income Statement**

INCOME & EXPENSE SUMMARY

	2002	2001
<b>INCOME</b>		
Inpatient Revenue	0	\$7,571,109
Outpatient Revenue	\$5,353,005	\$5,999,857
Total Patient Revenue	\$5,353,005	\$13,570,966
Less:		
Charity Care	\$194,747	\$404,132
Contractual Allowances	\$2,564,008	\$5,411,522
Total Charity Care & Contractuals	\$2,758,755	\$5,815,654
<b>Net Patient Revenues</b>	<b>\$2,594,250</b>	<b>\$7,755,312</b>
Voc. Rehab Programs	\$1,466,213	\$1,582,745
Workshops	\$1,018,116	\$1,087,398
Senate Bill #52	\$548,212	\$571,863
Proposition #1	\$186,239	\$192,701
Grant Support	\$74,837	\$32,600
Other Income	\$323,865	\$139,271
United Way	\$305,240	\$310,908
New Ventures — Document Imaging	\$14,243	\$0
New Ventures — St. Joseph Office	\$197,887	\$119,220
<b>TOTAL INCOME</b>	<b>\$6,729,102</b>	<b>\$11,792,018</b>
<b>EXPENSES</b>		
Salaries	\$4,416,810	\$7,258,375
Benefits	\$649,253	\$1,024,398
Professional Fees	\$89,911	\$282,785
Provision for Bad Debts	\$125,406	\$126,913
Supplies	\$319,226	\$549,738
Purchased Services	\$623,240	\$842,063
Other	\$265,947	\$843,526
<b>Non-Controllable Expenses</b>		
Depreciation	\$30,173	\$344,815
Interest Expenses	\$14,034	\$3,887
<b>TOTAL EXPENSES</b>	<b>\$6,534,000</b>	<b>\$11,276,500</b>
<b>NON-OPERATING INCOME (EXPENSE)</b>		
Unrestricted Donations	\$112,366	\$80,992
TRI Foundation Support	\$143,319	\$305,385
Earnings on Investments	\$14,707	\$59,260
HM Shared Function Allocations	\$0	\$(2,039,017)
<b>Total Non-Operating Income</b>	<b>\$270,392</b>	<b>(\$1,593,380)</b>
<b>NET OPERATING RESULT</b>	<b>\$465,494</b>	<b>(\$1,077,862)</b>



**Meet Curt Steele**

Curt Steele is a big guy with a big heart. He has been an employee of The Rehabilitation Industries, Wyandotte workshop for 29 years. Curt is one of 80 individuals with a developmental disability who finds both work and friendship at The Rehabilitation Institute of Kansas City.

Curt's pleasant disposition, willingness to do whatever needs to be done and stellar attendance makes him a favorite among his coworkers. He is always willing to lend a hand to someone in need and he keeps everyone at The Institute apprised of current events.

In addition to being a good employee and friend, Curt volunteers his time at the fire department near his home. The firefighters think so much of Curt that they invite him to join them for meals and even let him ride in one of their fire trucks on occasion.

**Circle of Friends**

- |   |   |
|---|---|
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| Fahey Realty                            | Mr. and Mrs. Vincent P. Schmeltz                |
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| Mr. Robert S. Forbes                    | Ms. Mary Simon                                  |
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| Mr. and Mrs. Richard W. Harlan          | TRI Auxiliary                                   |
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| Heart of America United Way             | Mrs. Allen J. Van Hoy                           |
| Steven Hendler, M.D.                    | Vocational Department Staff                     |
| Mr. Carl Henson                         | Mrs. Rae Walline                                |
| Herbert H. Christensen Trust            | Ms. Pauline White                               |
| Ina Calkins Trust                       | Ms. Ada L. Wiedemann                            |
| Jackson County United Way               | Ms. Laureen R. Wilson                           |
| Mr. and Mrs. Howard E. Jones            | Ms. Linda Wilson                                |
| Mr. and Mrs. Steve M. Jorgensen         | Xtreme Marine                                   |
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| Mr. Merrill A. Joslin                   |   |